

# Incremental Valuation of Derivative Contracts

Antonio Castagna



Global Derivatives  
Amsterdam, 18-22 May 2015



# Index

- 1 Pricing and Valuation: a Simplified Framework
- 2 Generalising the Framework



# Index

- 1 Pricing and Valuation: a Simplified Framework
- 2 Generalising the Framework



# Incremental Valuation

- For an evaluator, which is a hedger/replicator, define:
  - **Price** of a (derivative) contract: the terms that both parties agree upon when closing the deal.
  - **Value** of a (derivative) contract: the present value of the costs paid to replicate the intermediate and final pay-off until the expiry:
- Only the **value** of a (derivative) contract can be **incremental**; the concept of *incremental pricing* is meaningless.
- Incremental valuation is based on the concept that:

$$A = \neg A$$

- A contract  $A$  is  $A$  only if it is considered in its relationships with everything else that is *not* the contract  $A$ .
- The valuation of a contract  $A$  without considering the system it is included within, it an abstract concept.



# Incremental Valuation

*Incremental* with respect to what?

- In theory:
  - the economic net wealth of the *evaluator*, *i.e.*: the bank;
  - the economic net wealth of the bank is its value to the shareholders, *i.e.*: the last claimant on the residual value of the assets.
- In practice:
  - the evaluator can be a desk or an area of the bank (*e.g.*: the dealing room);
  - this is more manageable under a practical point of view, but it may make no sense under an economic point of view.
- We will focus on the theoretical bank value point of view. Results are based on the work by Castagna [1].
- *Nota Bene*: if the bank's management maximises the value to the shareholders, they are also acting in the best interest of all other senior claimants (*i.e.*: no conflict of interests between shareholders and other claimants).



# Investing in One Asset

- We are in an economy with interest rates set constant at zero level.
- An asset  $A_1(t)$  has an initial price  $X_1$  in  $t$ , terminal pay-off  $A_1(T) = X_1 \times (1 + s_1)$ , in  $T$ . We will assume that  $T - t = 1$ .
- The asset's issuer can default with probability  $\mathbf{PD}_1$  between  $t$  and  $T$ : the asset's buyer receives a stochastic recovery  $\mathbf{Rec}_1$  (a % of face value  $X_1$ ).  $\mathbf{Rec}_1$  takes values  $\mathbf{Rec}_{1j}$ , for  $j = 1, \dots, J$ , occurring with probability  $p_{1j}$ .

$$\begin{aligned}
 A_1(t) &= \mathbf{E}[X_1 \times (1 + s_1)] = \\
 &X_1 \times (1 + s_1)(1 - \mathbf{PD}_1) + X_1 \overline{\mathbf{Rec}}_1 \mathbf{PD}_1 \\
 &= X_1
 \end{aligned}
 \tag{1}$$

- $\overline{\mathbf{Rec}}_1 = \sum_{j=1}^J \mathbf{Rec}_{1j} p_{1j}$  is the expected recovery in the event of the issuer's bankruptcy.

## Example

In  $t = 0$  the asset price is  $A_1(0) = 100$ . The issuer  $A_1$  can default with probability  $\mathbf{PD} = 5\%$ . Upon default, the recovery rate is stochastic: possible outcomes and the associated probabilities are in table. The expected loss given default is  $\overline{\mathbf{Lgd}}_1 = 1 - \overline{\mathbf{Rec}}_1 = 60\%$

|   | $\mathbf{Rec}_{1j}$ | $p_j$ |
|---|---------------------|-------|
|   | 75%                 | 20%   |
|   | 35%                 | 70%   |
|   | 5%                  | 10%   |
| Exp. Recovery $\overline{\mathbf{Rec}}_1$ | 40%                 |       |

# Investing in One Asset

- An investor (with zero leverage) buys the asset  $A_1$ . In perfect markets, the spread  $s_1$  they require from the issuer of the asset  $A_1$  is simply the fair credit spread  $cs_1$  remunerating the credit risk:

$$s_1 = cs_1 = \frac{\overline{\text{Lgd}}_1 \text{PD}_1}{1 - \text{PD}_1} \quad (2)$$

where  $\overline{\text{Lgd}}_1 = (1 - \overline{\text{Rec}}_1)$  is the loss given default rate (the complementary to 1 of the recovery rate). The spread  $s_1$  is set at the level that makes the terminal expected value of  $A_1$  equal to the present value,  $X_1$ .

## Example

The fair (credit) spread  $s_1 = cs_1$  requested by a non-leveraged investor. This is given by equation (2):

$$s_1 = cs_1 = \frac{60\% \times 5\%}{1 - 5\%} = 3.158\%$$

so that at the expiry the asset has a terminal value of  $A_1 = 100 \times (1 + 3.158\%)$ .



# Investing in One Asset

- Assume now that a bank invests in the same asset  $A_1$ . The bank issues a bond to buy the asset.
- We denote the value of the debt at time  $t$  with  $D_1(t)$  and the amount of equity posted with  $E$ , which is invested in a risk-free bank account,  $B(t) = E$ .
- The amount needed to fund the asset is  $D_1(t) = X_1$ : this amount is raised by the bank with a bond issuance.

## Example

Assume that the bank starts its activity in  $t = 0$  with an amount of equity capital  $E = 35$ , which is deposited in a bank account  $B(0) = 35$ . The bank wishes to invest in the asset, whose price is  $A_1(0) = 100$  and it issues debt  $D_1(0) = 100$  to buy it. A sketched bank's balance sheet is the following:

| Assets      | Liabilities |
|-------------|-------------|
| $B = 35$    | $D_1 = 100$ |
| $A_1 = 100$ |             |
|             | <hr/>       |
|             | $E = 35$    |





# Investing in One Asset

- In a perfect market:

$$\begin{aligned}
 D_1(t) &= \mathbf{E}[X_1 \times (1 + f_1)] \\
 &= X_1 \times (1 + f_1)(1 - \mathbf{PD}_1) + \\
 &\quad \sum_{j=1}^J \min[X_1 \mathbf{Rec}_{1j} + E; X_1 \times (1 + f_1)] p_{1j} \mathbf{PD}_1 \\
 &= X_1
 \end{aligned}$$

- The funding spread is:

$$f_1 = \frac{\overline{\mathbf{Lgd}}_1^* \mathbf{PD}_1}{1 - \mathbf{PD}_1}$$

$$\overline{\mathbf{Lgd}}_1^* = 1 - \sum_{j=1}^J \min[X_1 \mathbf{Rec}_{1j} + E; X_1 \times (1 + f_1)] p_{1j} / X_1.$$

## Example

The bank is a leveraged investor, since it issues an amount of debt sufficient to buy the asset. Assuming we are in a market where perfect information is available to all participants, then the creditors of the bank know that it will buy the asset  $A_1$  and consequently they set a credit spread on the debt  $D_1$ , which is a funding spread for the bank, so that we get:

$$f_1 = 1.406\%$$

# Investing in One Asset

- The fair mark-up spread  $ms_1$  the bank has to charge on asset  $A_1$ , given the limited liability of the shareholders, is obtained by the equation:

$$\begin{aligned} \mathbf{VB}(t) &= \mathbf{E} [X_1 \times (1 + ms_1) + E - X_1 \times (1 + f_1)] = \\ & [(ms_1 - f_1)X_1 + E](1 - \mathbf{PD}_1) + \sum_{j=1}^J \max[X_1 \mathbf{Rec}_{1j} + E - X_1 \times (1 + f_1); 0] p_{1j} \mathbf{PD}_1 \\ &= E \end{aligned} \tag{3}$$

The net value of the bank  $\mathbf{VB}(t)$  at time  $t$  is equal to the expected value of the future value in  $T$  of

- bank's total assets =  $X_1 + ms_1 X_1$  (the margin) +  $E$  (the equity amount in the risk-free account);
- minus bank's total liabilities =  $X_1 + f_1 X_1$  (the funding costs).

The bank's shareholders invested the initial amount  $E$ , so  $\mathbf{VB}(t)$  must equal  $E$ .



# Investing in One Asset

- Indicating the *average recovery* on the bank value with

$$\bar{R}_1 = \sum_{j=1}^J \max[X_1 \mathbf{Rec}_{1j} + E - X_1 \times (1 + f_1); 0] p_{1j},$$

the mark-up spread, from (3), is:

$$ms_1 = \frac{\frac{E - \bar{R}_1}{X_1} \mathbf{PD}_1}{1 - \mathbf{PD}_1} + f_1 = cs_1^* + f_1 \quad (4)$$

This is the sum two components:

- the “adjusted” credit spread  $cs_1^* < cs_1$  on the asset  $A_1$  (since the loss given default  $(E - \bar{R}_1)/X_1$  is lower than  $\mathbf{Lgd}_1$ ; the smaller loss given default is produced by the leveraged investment in the asset  $A_1$ , and by the limited liability up to  $E$ ; a share of the  $\mathbf{Lgd}$  is taken by the debt holders);
- the funding spread  $f_1$  paid by the bank on its debt.



# Investing in One Asset

- By some manipulations, it is easy to check that in perfect markets where the credit spreads set by investors are fair and given in (2), we have:

$$ms_1 = \frac{\frac{E-\bar{R}_1}{X_1} PD_1 + \overline{\text{Lgd}}_1^* PD_1}{1 - PD_1} = \frac{\overline{\text{Lgd}}_1 PD_1}{1 - PD_1} = s_1 \quad (5)$$

- The mark-up spread is just the credit spread of the asset  $A_1$  required by a for a non-leveraged investor:

## Proposition

*If the bank holds only one asset, the leverage is immaterial in its internal pricing by the bank. Differently stated, the bank can price the asset as it were an non-leveraged investor, and the assets' price would depend only on its expected future pay-off.*

- This result is definitely not new: it is the same as the well known works by Modigliani&Miller (M&M) [3] and Merton [2].



## Investing in One Asset

## Example

We can now compute the fair margin  $ms_1$  that the bank should charge on asset  $A_1$ , by means of formula (4). First, we compute the different  $R_{1j}$ s, shown in the table below. By these quantities we can compute also the bank's default probability: this is shown as well.

| $R_{1j}$ | $PD_B$ |
|----------|--------|
| 1.719    | 0.000% |
| -        | 3.500% |
| -        | 0.500% |
| 1.719    | 4.000% |

The "adjusted" credit spread  $cs_1^*$ ,

$$cs_1^* = \frac{\frac{35-1.79}{100} 5\%}{1 - 5\%} = 1.752\%$$

which plugged in (4)

$$ms_1 = cs_1^* + f_1 = 1.752\% + 1.406\% = 3.158\% = s_1$$

thus confirming (5).

# Investing in Two Assets

We move on to a multi-period setting:

- The bank, after the investment in  $A_1$ , decides to invest in a new asset  $A_2$ , whose initial price is  $X_2$  and terminal pay-off  $A_2(T) = X_2 \times (1 + s_2)$ .
- We assume that the expiry of the asset  $A_2$  is in  $T$  (same as asset  $A_1$ ) and that the investment occurs in  $t^+$ , just an instant after the initial time  $t$ .
- We set  $t^+ = t$  in what follows, even though they are two distinct instants.
- For asset  $A_2$  there is a probability  $\mathbf{PD}_2$  that the asset's issuer defaults: the buyer of the asset receives a stochastic recovery  $\mathbf{Rec}_2$ .
- $\mathbf{Rec}_2$  can take values  $\mathbf{Rec}_{2,l}$ , for  $l = 1, \dots, L$ , and each possible value can occur with probability  $p_{2,l}$ . We assume that the defaults of the issuers of  $A_1$  and  $A_2$  are uncorrelated.
- The bank buys the asset  $A_2(t) = X_2$  by issuing new debt: the total debt is  $D(t) = D_1(t) + D_2(t) = X_1 + X_2 = X$ , i.e.: the leverage increases as well.



# Investing in Two Assets

- Let  $f_2$  be the funding spread paid on debt  $D_2(t)$ .
- The funding spread requested by bank's bond holders on the new debt  $D_2(t)$  is derived in a way similar to equation (9):

$$\begin{aligned}
 D_2(t) &= \mathbf{E}[X_2(1 + f_2)] \\
 &= X_2(1 + f_2)(1 - \mathbf{PD}_1)(1 - \mathbf{PD}_2) \\
 &\quad + \sum_{j=1}^J \min \left[ \frac{X_1 \mathbf{Rec}_{1j} + X_2(1 + s_2) + E}{X}; (1 + f_2) \right] X_2 p_{1j} \mathbf{PD}_1 (1 - \mathbf{PD}_2) \\
 &\quad + \sum_{l=1}^L \min \left[ \frac{X_1(1 + s_1) + X_2 \mathbf{Rec}_{2l} + E}{X}; (1 + f_2) \right] X_2 p_{2l} \mathbf{PD}_2 (1 - \mathbf{PD}_1) \\
 &\quad + \sum_{j=1}^J \sum_{l=1}^L \min \left[ \frac{X_1 \mathbf{Rec}_{1j} + X_2 \mathbf{Rec}_{2l} + E}{X}; (1 + f_2) \right] X_2 p_{1j} p_{2l} \mathbf{PD}_2 \mathbf{PD}_1 \\
 &= X_2
 \end{aligned}
 \tag{6}$$

- The funding spread  $f_2$  can be found by solving equation (6):



## Investing in Two Assets

- The mark-up margin, set by the bank on the second asset, is such that the expected net value of the bank is still the amount of equity posted by shareholders:

$$\begin{aligned}
 \mathbf{VB}(t) &= \mathbf{E} [X_1(ms_1 - f_1) + X_2(ms_2 - f_2) + E] \\
 &= [X_1(ms_1 - f_1) + X_2(ms_2 - f_2) + E] (1 - \mathbf{PD}_1)(1 - \mathbf{PD}_2) \\
 &\quad + \bar{R}_1^* \mathbf{PD}_1 (1 - \mathbf{PD}_2) + \bar{R}_2^* \mathbf{PD}_2 (1 - \mathbf{PD}_1) \\
 &\quad + \bar{R}_{1,2}^* \mathbf{PD}_2 \mathbf{PD}_1 = E
 \end{aligned} \tag{7}$$

$$\bar{R}_1^* = \sum_{j=1}^J \max [X_1(\mathbf{Rec}_{1j} - (1 + f_1)) + X_2(ms_2 - f_2) + E; 0] p_{1j},$$

$$\bar{R}_2^* = \sum_{l=1}^L \max [X_1(ms_1 - f_1) + X_2(\mathbf{Rec}_{2l} - (1 + f_2)) + E; 0] p_{2l}$$

$$\bar{R}_{1,2}^* = \sum_{j=1}^J \sum_{l=1}^L \max [X_1(\mathbf{Rec}_{1j} - (1 + f_1)) + X_2(\mathbf{Rec}_{2l} - (1 + f_2)) + E; 0] p_{1j} p_{2l}.$$



# Cpty Default Does not Trigger Banks' Default

- Consider the case when the default of the asset  $A_2$  does not imply the default of the bank. This may happen because the quantity  $X_2$  is small compared to the entire balance sheet.
- In the event of bankruptcy of  $A_2$ , the bank is able to cover losses and to repay all its creditors without depleting its equity capital  $E$ . The default of the asset  $A_1$  still causes the default of the bank as before.
- If  $X_2$  is much smaller than the quantity  $X_1$  of asset  $A_1$  already included in the assets of the bank's balance sheets, then we have the following approximations:

$$\bar{R}_1^* \approx \bar{R}_{1,2}^* \approx \bar{R}_1$$

and

$$\bar{R}_2^* \approx X_1(ms_1 - f_1) + X_2(\overline{\text{Rec}}_2 - (1 + f_2)) + E$$

- Replacing in (7), we get

$$ms_2 = \frac{\overline{\text{Lgd}}_2 \text{PD}_2 + f_2}{1 - \text{PD}_2} = cs_2 + \frac{f_2}{1 - \text{PD}_2} \quad (8)$$



# Cpty Default Does not Trigger Banks' Default

## Proposition

*When pricing an asset that represents a small percentage of the bank's total assets and whose default does not affect the bank's default, the correct (approximated) and theoretically consistent mark-up margin to apply includes the issuer's credit spread, fair to a non-leveraged investor, plus the bank's funding spread conditioned to the issuer's survival probability.*

- An example is given by an asset representing a small percentage of the total bank's assets: when its issuer defaults, this bankruptcy would not affect the survival of the bank.
- Modigliani& Miller and Merton results are valid: the leverage does not matter at an aggregate level (*i.e.*: the expected value of the bank is always the current value of equity  $E$ ), but it **does** matter to evaluate contracts incrementally added in the bank's balance sheet.



# Cpty Default Triggers Banks' Default

- Assume that the default of the asset  $A_2$  implies the default of the bank: this is the case when the asset  $A_2$  represents, in percentage terms, a great share of the bank's total assets.
- The fair margin spread is derived by solving the bank's value equation:

$$\begin{aligned}
 \mathbf{VB}(t) &= \mathbf{E} [X_1(ms_1 - f_1) + X_2(ms_2 - f_2) + E] \\
 &= [X_1(ms_1 - f_1) + X_2(ms_2 - f_2) + E] (1 - \mathbf{PD}_1)(1 - \mathbf{PD}_2) + \epsilon \\
 &= E
 \end{aligned} \tag{9}$$

where  $\epsilon = \bar{R}_1^* \mathbf{PD}_1 (1 - \mathbf{PD}_2) + \bar{R}_2^* \mathbf{PD}_2 (1 - \mathbf{PD}_1) + \bar{R}_{1,2}^* \mathbf{PD}_1 \mathbf{PD}_2$ . We solve for  $ms_2$  and we get:

$$\begin{aligned}
 ms_2 &= \frac{E - (1 - \mathbf{PD}_1)(1 - \mathbf{PD}_2)[E + X_1(ms_1 - f_1)] - \epsilon}{X_2(1 - \mathbf{PD}_1)(1 - \mathbf{PD}_2)} + f_2 \\
 &= cs_2^* + f_2
 \end{aligned} \tag{10}$$



# Index

- 1 Pricing and Valuation: a Simplified Framework
- 2 Generalising the Framework



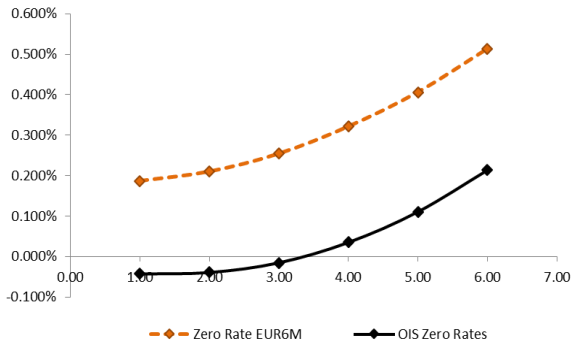
# Set-Up

- Evaluation horizon  $T$  is equal to, or greater than, the expiry of the longest maturing contract.
- The bank trades with  $j = 1, \dots, J$  counterparties: so there are  $J$  netting sets.
- Each netting set  $j$  contains  $i_j = 1, \dots, I_j$  contracts,  $V_{ij}$ . The value of the netting set is  $V_j = \sum_{i=1}^{I_j} V_{ij}$ .
- Netting sets can be collateralised with collateral  $C_j$ . The value  $V_{ij}$  includes collateral (=NPV - Collateral)
- Assets' and liabilities' cash-flows  $\mathbf{cf}(t_m)$  are deposited/withdrawn in/from a bank account  $B$  and earns the risk-free rate  $r$ .
- Bank account can never be below 0, so when cumulative cash-flows of existing contracts imply a negative balance, short-term debt (liabilities)  $SL(t) = \left| \min \left[ B(t), 0 \right] \right|$  is issued.
- At time 0 the bank has some long-term debt outstanding  $LL$ , expiring in  $T_L \leq T$ . We assume it is rolled over for a period equal to  $T_L$ , or up to  $T$  if the roll-over outlive the evaluation horizon.



# Market Data

## Market Curves

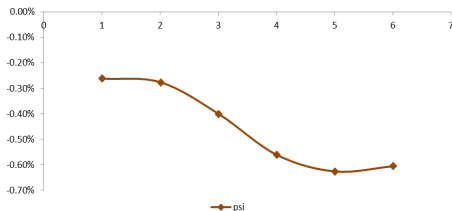


# Interest Rate Modelling

- CIR++ model with parameters for OIS rates:

$$\begin{aligned}r_0 & 0.01\% \\ \kappa & 0.045 \\ \theta & 5.56\% \\ \sigma & 4.45\%\end{aligned}$$

- Time dependent parameter  $\psi(t)$



- The 6M Libor-OIS basis is kept constant.



# Bank Value at time 0

- We do not assume that the bank starts in 0, so its value is not simply the initial equity  $E$ : it is the net of assets and liabilities.
- The bank's default can be triggered not just by the counterparties' default but also by the economic results of the exiting contracts.
- Let the bank's default time  $\tau^B$  be:

$$\tau_B = \inf\{0 \leq t \leq T : \mathbf{VB}(t) < 0\}$$

- The value of the bank at time 0 is:

$$\mathbf{VB}(0) = \mathbf{E}[D(0, T)\mathbf{VB}(T)\mathbf{1}_{\{\tau_B > T\}}]$$

where  $D(0, s) = e^{-\int_0^s r_s ds}$  is the discount factor.

- Numerical simulations are needed.





# Balance Sheet Modelling

- The present value in 0 of the bank account (initial amount  $B(0) \geq 0$ ) up to  $t$  is:

$$B(0, t) = B(0) + \sum_{m=1}^M \mathbf{cf}(t_m) \int_0^t D(0, t_m) \delta(t_m - s) ds + \int_0^t D(0, s) B(s) r_s ds$$

where  $\delta(s)$  is a Dirac function centered in  $s$ .

- The present value of the short term debt in 0 up to  $t$ :

$$S(0, t) = SL(t)D(0, t) + \int_0^t D(0, s)SL(s)[r_s + s_s^B] ds$$

- Long term debt (bond with annual coupon) outstanding at time  $t$  is evaluated considering that it is rolled over up to  $T$  and that the coupon paid can change on each roll-over date. The present value in 0 is:

$$\mathcal{L}(t, T) = \sum_{n=1}^N \kappa(t_n) LL \int_t^T D(0, t_m) \delta(t_m - s) ds + D(0, T) LL$$

where  $\kappa(t_n)$  is the coupon paid on the notional  $L$ ;  $N =$  numbers of coupons to pay between  $t$  and  $t_N = T$ .



# Balance Sheet Modelling

- To make things more tractable, we assume that the joint default of two counterparties  $k$  and  $h$  is zero, so that:

$$P(\tau_k = \tau_h) = 0$$

where  $\tau_j$  is the default time of the counterparty  $j$ .

- Define  $\mathbf{VB}_j(\tau_j)$  the value of the bank that include also the loss given default of the counterparty  $j$  at time  $\tau_j$ .
- The value of the bank is:

$$\mathbf{VB}(0) = \mathbf{E} \left[ \left[ \sum_j D(0, T) \mathbf{VB}(T) (1 - \mathbf{1}_{\{\tau_j < T\}}) + \sum_j \max[D(0, \tau_j) \mathbf{VB}_j(\tau_j), 0] \mathbf{1}_{\{\tau_j < T\}} \right] \mathbf{1}_{\{\tau_B > T\}} \right]$$

or

$$\mathbf{VB}(0) = \mathbf{E} \left[ \left[ D(0, T) \mathbf{VB}(T) - [D(0, \tau_j) \mathbf{VB}(\tau_j) - \sum_j \max[D(0, \tau_j) \mathbf{VB}_j(\tau_j), 0] \mathbf{1}_{\{\tau_j < T\}}] \mathbf{1}_{\{\tau_B > T\}} \right] \right]$$

# Balance Sheet Modelling

- Since  $\mathbf{cf}$  are already computed in the contracts' values, at any  $t$  we need only the starting value and the interest accrued up to  $T$  on the bank account:

$$B^*(t, T) = B(0, t) + \int_t^T D(0, s)B(s)r_s ds$$

- We introduce the costs related to the collateral as:

$$C_j(0, t) = \int_0^t D(0, s)C_j(s)(r_s - c_s) ds$$

- More explicitly, the value of the bank is:

$$\begin{aligned} \mathbf{VB}(0) = & \mathbf{E} \left[ \left[ \sum_j D(0, T)V_j(0, T) + C_j(0, T) + B^*(0, T) - [\mathcal{L}(0, T) + \mathcal{S}(0, T)] - \right. \right. \\ & \sum_j \mathbf{1}_{\{\tau_j < T\}} [D(0, \tau_j)V_j(\tau_j, T) + C_j(0, \tau_j) + B^*(\tau_j, T) - [\mathcal{L}(\tau_j, T) + \mathcal{S}(0, \tau_j)] - \\ & \max_{k \neq j} [ \sum D(0, \tau_j)V_k(\tau_j) + C_k(0, \tau_j) + B^*(\tau_j, T) \\ & \left. \left. + D(0, \tau_j)(\mathbf{Rec}V_j^+(\tau_j, T) + V_j^-(\tau_j, T)) - [\mathcal{L}(\tau_j, T) + \mathcal{S}(0, \tau_j)], 0 \right] \right] \mathbf{1}_{\{\tau_B > T\}} \left. \right] \end{aligned}$$

Note that all (cash) collateral is in the bank account.



# Balance Sheet Modelling

- Define the xVAs adjusted for the shareholders' limited liability as:

$$\begin{aligned} \mathbf{CVA}_j^{LL}(0, T) = & \mathbf{E} \left[ \mathbf{1}_{\{\tau_j < T\}} \left( D(0, \tau_j) V_j(\tau_j, T) + C_j(0, \tau_j) + \mathcal{B}^*(\tau_j, T) \right. \right. \\ & - [\mathcal{L}(\tau_j, T) + \mathcal{S}(0, \tau_j)] - \max \left[ \sum_{k \neq j} D(0, \tau_j) V_k(\tau_j, T) + C_k(0, \tau_j) + \mathcal{B}^*(\tau_j, T) \right. \\ & \left. \left. + D(0, \tau_j) (\mathbf{Rec} V_j^+(\tau_j, T) + V_j^-(\tau_j, T)) - [\mathcal{L}(\tau_j, T) + \mathcal{S}(0, \tau_j)], 0 \right] \mathbf{1}_{\{\tau_B > T\}} \right] \end{aligned}$$

$$\mathbf{LVA}_j^{LL}(0, T) = \mathbf{E} \left[ \left( \int_0^t D(0, s) C_j(s) (r_s - c_s) ds \right) \mathbf{1}_{\{\tau_B > T\}} \right]$$

$$\mathbf{FVA}^{LL}(0, T) = \mathbf{E} \left[ \left( \int_0^t D(0, s) SL(s) s_s^B ds \right) \mathbf{1}_{\{\tau_B > T\}} \right]$$

- and setting

$$S^*(0, t) = SL(t)D(0, t) + \int_0^t D(0, s)SL(s)r_s ds$$

# Balance Sheet Modelling

- We can then write the value of the bank as:

$$\mathbf{VB}(0) = \mathbf{E} \left[ \left( \sum_j D(0, T) V_j(T) + \mathcal{B}^*(0, T) - [\mathcal{L}(0, T) + \mathcal{S}^*(0, T)] \right) \mathbf{1}_{\{\tau_B > T\}} \right] \\ - \mathbf{FVA}^{LL}(0, T) + \sum_j \left[ \mathbf{LVA}_j^{LL}(0, T) - \mathbf{CVA}_j^{LL}(T) \right]$$

- A new contract  $(I + 1)_J$ , of the  $J$ -th netting set, has to be valued incrementally w.r.t the variations of  $\mathbf{VB}$ .

# Incremental Pricing

- Assume at time  $t > 0$  a new contract  $V_{t+1_j}$  is included in the bank's balance sheet. Let  $\mathbf{VB}^+(t)$  be the value of the bank that includes the new contract.
- The variation of the bank's value  $\Delta\mathbf{VB}(t) = \mathbf{VB}^+(t) - \mathbf{VB}(t)$  can be decomposed as:

$$\Delta\mathbf{VB}(t) = \mathbf{E} \left[ \Delta V_j(t) \mathbf{1}_{\{\tau_B > T\}} \right] \\ - \Delta\mathbf{FVA}^{LL}(0, T) + \sum_j \Delta\mathbf{LVA}_j^{LL}(0, T) - \Delta\mathbf{CVA}_j^{LL}(0, T)$$

- If the contract is fairly priced, then  $\Delta\mathbf{VB}(t) = 0$ .
- One way to obtain this is to set  $B(t) = -\Delta\mathbf{VB}(t)$ .



# Example: Starting Balance Sheet

- Available cash: -30,568.49
- Swap in the bank's book:

|        | NOTIONAL    | EXP DATE   | FIX RATE | FIX FREQ | FLOAT RATE | FLOAT FREQ | COLLATERAL |
|--------|-------------|------------|----------|----------|------------|------------|------------|
| Swap 1 | 1,000,000   | 12/11/2016 | 2        | 6m       | EURIBOR 6M | 6m         | C          |
| Swap 2 | - 1,100,000 | 05/06/2017 | 2.75     | 6m       | EURIBOR 6M | 6m         | U          |

- The risk-free NPVs of the 2 swaps are:

|        | Risk-free NPV | Coll Rate Sprd | PD    | CVA    | DVA  | BCVA   | LVA    |
|--------|---------------|----------------|-------|--------|------|--------|--------|
| Swap 1 | -35,582.684   | -0.10%         | 0.50% | 0.00   | 0.00 | 0.00   | -43.62 |
| Swap 2 | 68,444.778    | 0.00%          | 1.00% | 326.83 | 0.00 | 326.83 | 0.00   |

- Long-term funding (NPV at risk-free rate): 1,153.10
- Short-term funding needed to cover negative cash: 30,568.49
- The funding spread on the s.t. funding is 1% (simplifying assumption).

# Example: Initial Value of the Bank

- The Value of the bank  $\mathbf{VB}(0)$ , computed as explained above, is: 36,166.61.
- The marked-to-market (from the bank perspective) the balance-sheet is:

| Assets        |           | Liabilities                    |           |
|---------------|-----------|--------------------------------|-----------|
| Cash+coll     | 0.00      | LT Funding                     | 1,153.10  |
|               | -         | ST Funding                     | 30,568.49 |
| Swap Book NPV | 68,444.78 | <b>CVA<sup>LL</sup></b> swap 2 | 278.84    |
|               |           | <b>FVA<sup>LL</sup></b>        | 234.13    |
|               |           | <b>LVA<sup>LL</sup></b>        | 43.62     |
|               |           | <hr/>                          |           |
|               |           | Value of Equity ( <b>VB</b> )  | 36,166.61 |

- Note that  $\mathbf{CVA}_2^{LL} < \mathbf{CVA}_2$ , but this is not due to the netting with **DVA**, which is 0.



# Example: New Swaps

- The bank trades with a client a new swap, struck at par rate.
- The swap is hedged with an equal and opposite swap, traded with another bank.
- We first consider the case a small amount is traded:

|            | NOTIONAL | EXP DATE   | FIX RATE | FIX FREQ | FLOAT RATE | FLOAT FREQ | COLLATERAL |
|------------|----------|------------|----------|----------|------------|------------|------------|
| Par Swap   | 100,000  | 05/11/2019 | 0.401765 | 6m       | EURIBOR 6M | 6m         | U          |
| Hedge Swap | -100,000 | 05/11/2019 | 0.401765 | 6m       | EURIBOR 6M | 6m         | C          |

- The stand-alone pricing of the two swaps:

|            | Risk-free NPV | Coll Rate Sprd | PD    | CVA   | DVA  | BCVA  | LVA   |
|------------|---------------|----------------|-------|-------|------|-------|-------|
| Par Swap   | 0.00          | 0.00           | 1.00% | 17.43 | 2.34 | 15.09 | 0.00  |
| Hedge Swap | 0.00          | -0.10%         | 0.75% | 0.00  | 0.00 | 0.00  | -2.03 |



# Example: Incremental Evaluation of the Swap

- The updated bank value is  $\mathbf{VB}(0) = 36,156.14$ .
- The marked-to-market (from the bank perspective) the balance-sheet is:

| Assets        |           | Liabilities                       |           |
|---------------|-----------|-----------------------------------|-----------|
| Cash+coll     | 0.00      | LT Funding                        | 1,153.10  |
|               | -         | ST Funding                        | 30,568.49 |
| Swap Book NPV | 68,444.78 | $\mathbf{CVA}^{LL}$ swap 2        | 278.84    |
|               |           | $\mathbf{CVA}^{LL}$ Par Swap      | 17.35     |
|               |           | $\mathbf{FVA}^{LL}$               | 229.25    |
|               |           | $\mathbf{LVA}^{LL}$               | 41.61     |
|               |           | Value of Equity ( $\mathbf{VB}$ ) | 36,156.14 |

# Example: Incremental Evaluation of the Swap

- The incremental value of the par-swap is:

|                                  | Final  | Initial | $\Delta$ |
|----------------------------------|--------|---------|----------|
| $V_J$                            | 0.00   | 0.00    | -        |
| <b>CVA<sup>LL</sup> swap 2</b>   | 278.84 | 278.84  | 0.01     |
| <b>CVA<sup>LL</sup> par swap</b> | 17.35  | 0.00    | 17.35    |
| <b>FVA<sup>LL</sup></b>          | 229.25 | 234.13  | - 4.88   |
| <b>LVA<sup>LL</sup></b>          | 41.61  | 43.62   | - 2.01   |
| <b>Total Net Cost</b>            |        |         | 10.47    |

- So  $\Delta \mathbf{VB}(0) = -10.47$  has to be charged to the counterparty (as a spread or as upfront cash payment).
- It has to be noted that the **CVA<sup>LL</sup> = CVA** stand alone. No **DVA**.
- The **FVA<sup>LL</sup>** and **LVA<sup>LL</sup>** have a positive effect in this case. The **LVA<sup>LL</sup>** is equal to the one in the stand-alone evaluation.



# Example: New Swaps

- Assume now the par swap is traded in 1,000,000. An equal, opposite amount is traded as a hedge
- The stand-alone pricing of the two swaps:

|            | Risk-free NPV | Coll Rate Sprd | PD    | CVA    | DVA   | BCVA   | LVA    |
|------------|---------------|----------------|-------|--------|-------|--------|--------|
| Par Swap   | 0.00          | 0.00           | 1.00% | 174.31 | 23.44 | 150.88 | 0.00   |
| Hedge Swap | 0.00          | -0.10%         | 0.75% | 0.00   | 0.00  | 0.00   | -20.25 |



# Example: Incremental Evaluation of the Swap

- The updated bank value is  $\mathbf{VB}(0) = 36,053.87$ .
- The marked-to-market (from the bank perspective) the balance-sheet is:

| Assets        |           | Liabilities                       |           |
|---------------|-----------|-----------------------------------|-----------|
| Cash+coll     | 0.00      | LT Funding                        | 1,153.10  |
|               | -         | ST Funding                        | 30,568.49 |
| Swap Book NPV | 68,444.78 | $\mathbf{CVA}^{LL}$ swap 2        | 278.91    |
|               |           | $\mathbf{CVA}^{LL}$ Par Swap      | 169.44    |
|               |           | $\mathbf{FVA}^{LL}$               | 197.42    |
|               |           | $\mathbf{LVA}^{LL}$               | 23.51     |
|               |           | Value of Equity ( $\mathbf{VB}$ ) | 36,053.87 |

# Example: Incremental Evaluation of the Swap

- The incremental value of the par-swap is:

|                     | Final  | Initial | $\Delta$ |
|---------------------|--------|---------|----------|
| $V_J$               | 0.00   | 0.00    | -        |
| $CVA^{LL}$ swap 2   | 278.91 | 278.84  | 0.07     |
| $CVA^{LL}$ par swap | 169.44 | 0.00    | 169.44   |
| $FVA^{LL}$          | 197.42 | 234.13  | - 36.71  |
| $LVA^{LL}$          | 23.51  | 43.62   | - 20.11  |
| Total Net Cost      |        |         | 112.69   |

- So  $\Delta VB(0) = -112.69$  has to be charged to the counterparty (as a spread or as upfront cash payment).
- It has to be noted that the  $CVA^{LL} < CVA$  stand-alone, still  $CVA^{LL} > BCVA$ .



# Conclusions

- Incremental valuation is the only way to correctly assess the value of a contract to the bank.
- Stand-alone valuation, or incremental w.r.t to netting sets smaller than the bank's balance sheet can be highly misleading.
- Current accounting rules are not considering the incremental pricing: they rely on the **BCVA**. An widely agreed view on **FVA** not reached yet.
- Computation is cumbersome and demanding, but current technology make it possible.



# References I



A. Castagna.

Towards a theory of internal valuation and transfer pricing of products in a bank: Funding, credit risk and economic capital.

*Iason research paper. Available at <http://iasonltd.com/resources.php>, 2014.*



R. C. Merton.

On the pricing of corporate debt: The risk structure of interest rates.

*The Journal of Finance*, 29(2):449–470, 1974.



F. Modigliani and M.H. Miller.

The cost of capital, corporation finance and the theory of investment.

*The American Economic Review*, 48(3):261–297, 1958.